



RESOLUTION NO. 541

A RESOLUTION WAIVING COMPETITIVE BIDDING REQUIREMENTS

Background: RCW 39.04.280 provides for the waiver of competitive bidding requirements under enumerated conditions, including (1) (a) Purchases that are clearly and legitimately limited to a single source of supply and (1) (b) Purchases involving special facilities or market conditions.

1. The District needs to purchase LifePak 1000 AED and associated equipment as outlined in **Exhibit A**.
2. District staff engaged in a process of reviewing available cardiac monitor products and after evaluating the various products, determined that the LifePak 1000 AED best meets the needs of the District. The Life Pak 1000 AED's are necessary to maintain the ability to interface with other existing cardiac monitors, CPR and medical report writing devices, and software and will allow the District to continue using ancillary supplies for other cardiac equipment currently held in inventory;
3. District Staff investigated supply sources and has determined that Stryker is the sole and exclusive vendor of LifePak 1000 AEDs in Washington (**Exhibit B**) and the District cannot purchase new LifePak 1000 AEDs from any other source;
4. Staff has determined that the District could purchase the identical products from Stryker through the Savvik purchasing cooperative using the competitively bid Eagle County Health Service District bid as authorized by RCW 39.32.090;
5. Staff has determined that Stryker is offering the District pricing lower than the pricing that would be obtainable if the purchase were made through the Savvik purchasing cooperative;
6. Staff has determined that making the purchase directly from Stryker at a lower price than offered under the above referenced competitive bid contract serves the best interest of the District taxpayers; and

7. Stryker is clearly and legitimately the sole source of supply for the LifePak 1000 AED that meets the needs of the District.

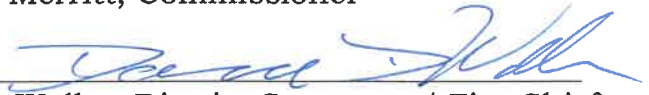
Resolution: NOW, THEREFORE, BE IT RESOLVED, that the Board of Commissioners of Snohomish County Fire Protection District No. 4 hereby waive the competitive bidding requirements pursuant to RCW 39.04.280(1)(a) and (b) and authorizes the Fire Chief to purchase LifePak 1000 AED's and necessary accessories from Stryker at a combined cost of \$ 23,762 including sales tax as outlined in **Exhibit A**.

PASSED AND ADOPTED by the Board of Commissioners of Snohomish County Fire Protection District No. 4 at an open public meeting of such Board on the 11th day of April 2022, the following Board Members being present and voting:

By: 
James H. Schmoker, Jr., Chairman

By: 
Richard E. Flath, Commissioner

By: 
Evan Merritt, Commissioner

Attest: 
Don Waller, District Secretary / Fire Chief



Snohomish Fire 4 - 10 x LP1000

Quote Number: 10508845

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: SNOHOMISH CTY FIRE DIST #4

Rep: Kyle Howell

Attn:

Email: kyle.howell@stryker.com

Phone Number: (989) 295-7999

Quote Date: 03/24/2022

Expiration Date: 06/22/2022

Delivery Address

End User - Shipping - Billing

Bill To Account

Name: SNOHOMISH CTY FIRE DIST #4

Name: SNOHOMISH CTY FIRE DIST #4

Name: SNOHOMISH CTY FIRE DIST #4

Account #: 1323137

Account #: 1323137

Account #: 1323137

Address: 1525 AVE D

Address: 1525 AVE D

Address: 1525 AVE D

SNOHOMISH

SNOHOMISH

SNOHOMISH

Washington 98290

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Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99425-000023	LIFEPAK 1000 Graphical Display - includes one non-rechargeable battery, one carrying case w/ shoulder strap, two pair QUIK-COMBO REDI-PAK electrodes and Ship Kit	10	\$2,180.00	\$21,800.00
2.0	41425-000034	Ship Kit - Literature, LP1000, W RCHG, English	10	\$0.00	\$0.00
Equipment Total:					\$21,800.00

Price Totals:

Estimated Sales Tax (9.000%):	\$1,962.00
Freight/Shipping:	\$0.00
Grand Total:	\$23,762.00

Prices: In effect for 90 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.



March 2022

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- TrueCPR® coaching devices
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.net® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

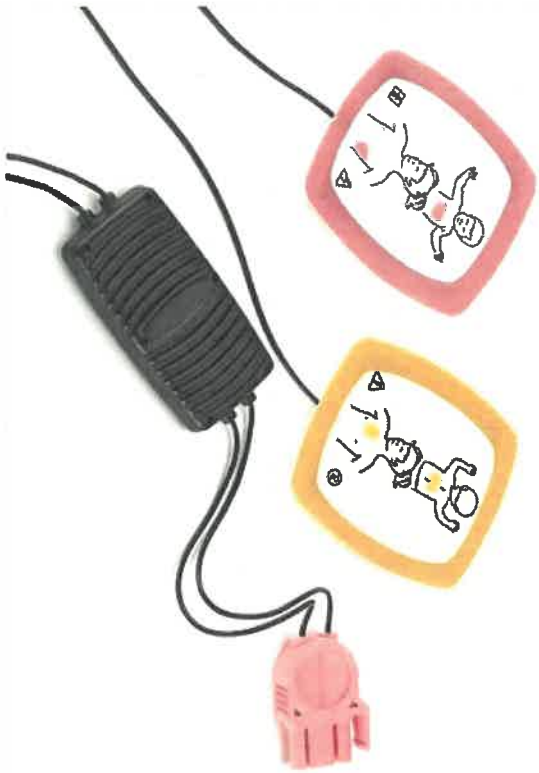
Matt Van Der Wende, Senior Director, Americas Sales

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Emergency Care

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PHYSIO-CONTROL Infant/Child Defib Electrodes

Ask a Question Similar Products

- For use only with LIFEPAK® 500 Biphasic AED with pink connector or LIFEPAK 1000 defibrillator, LIFEPAK EXPRESS® AED, or LIFEPAK CR® Plus AED.
- For use on children less than 8 years of age or under 55 lbs.

Saving \$406.50 buying myself

Item #	Description	In Stock	Price	Quantity
EL7016 Physio-Control # 11107-000010	Infant/Child Reduced Energy Defib Electrodes		\$120.50 ea	10

No Item Chosen